**Questions submitted Week 45 OPFOR Documentation Package**

Submitted questions are in black, and JWC responses are in blue.

1. Would he initial OPFOR Documentation Package would need to be developed from scratch?

Yes, the OPFOR Documentation Package is expected to be developed from scratch.

1. To what depth will the OPFOR documentation need to be developed to meet JWC requirements?  It is unclear from the bidding instructions how detailed the documentation will need to be developed and this will have a significant impact on our ability to estimate the level of effort required and therefore the price.

In depth, the OPFOR Documentation Package is expected to cover a quality level equivalent to assessment provided by for instance the NATO Intelligence Fusion Centre (NIFC). In quantity, with a range between 100 and 500 pages, we would be looking for a package closer to 500 pages.

1. Does JWC envisage that this product would be delivered by a single individual or a team effort coordinated by a company?

JWC will leave to the Bidder to determine how the product is delivered / developed.

1. Should the basis of the package be to create a "Russia like" adversary using open source materials such as JANES?

Yes.

1. Will the subsequent support periods would require a full time or part time presence at JWC?

There is initially no need for a presence at JWC. It is envisaged that the subsequent support will be off site, sporadic in nature and limited in volume. There is no guarantee for a minimum quantity of work.

1. What further support is envisaged to be provided off site?

Periodic updates of the delivered base product/package.

1. Will the successful bidder’s staff be elected to travel on behalf of the contract?  If so, how frequent would the individuals be travelling?  Would the individual(s) be entitled to NATO per diem?

If at all required, it is not likely that travel will be frequent, although we have decided to keep clause(s) about travel in the future contract in case a requirement is identified. Any travel expenses will be in addition to the firm-fixed-price rates for contracted deliverables and Work Units presented herein, and we would utilize already existing applicable NATO rules, regulations and rates.

1. Para 11ci(5) referes to hourly rate but para 2i refers to a work unit as a man day.  Please clarify.

Para 11ci(5) is a misprint. It should say Work Unit.

1. We note that the general wording of the tender documentation points to a remote-based / delivery-based type contract. However, the qualification wording at Annex B seems to indicate that this is a STOC-type contract. Are we to understand that these questions are in fact referring to the Company – and should be answered from the perspective of the Company. or, is a named individual expected, and the Annex B table should refer to that individual?

JWC is not expecting a named individual and yes, the wording at Annex B is referring to the Company and should be answered from the perspective of the Company. We understand the reason for the question and appreciate that Annex B is perhaps not the most relevant in the context of this contract. The intention behind it is to provide assurance for JWC that the Company is in a position to understand the implications of for instance the reply to question no. 2 above.