TO: BC's Distribution List for Invitation for International Bidding (IFIB)

DATE: 08 FEB 2019

SUBJECT: Notification of Intent to issue an Invitation for International Bidding (IFIB) for the Scenario Deliverables Support Contract - OCCASSUS for the Joint Warfare Centre (JWC), Stavanger, Norway.

1. In accordance with the stipulations of the Bi-SC Procurement Directive 60-70, Annex C, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release:

IFIB Reference: ACT-JWC-19-09

Title of IFIB: Scenario Deliverables Support Contract - OCCASSUS

Requirement: JWC is seeking contracted service support to fulfill its requirement for Exercise Setting/Scenario Production – OCCASSUS, both on and off site. The services include both routine operations and surge requirements.

Type of Contract: Firm Fixed Price (FFP)


Option Periods: 01 Oct 2020 - 31 Sept 2021
01 Oct 2021 - 31 Sept 2022
01 Oct 2022 - 31 Sept 2023
01 Oct 2023 - 31 Sept 2024

Bidding Procedure: Sealed Bidding (Three Envelopes) – Best Value International Competitive Bidding

Funding: Estimated magnitude of award: Approx. 30-38 Million NOK over a possible 5 year period. Subject to funding: Military Budget

Classification: NATO UNCLASSIFIED

Issue Date: 15 April 2019, (target date).

Bid Closing Date: 6 June 2019, (target date)

Eligibility: Governmental or Commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-
member nations and (3) that provide the funding for the aforementioned requirement. Companies which have performed similar contracts within the last three years substantially similar in scope to the requirement described in the solicitation. Contractor personnel performing services under the contract must be citizens of a NATO nation and have appropriate professional training and experience in a related field(s).

**Delivery location(s):** Stavanger, Norway

**Partial bidding:** Partial Bidding is authorised.

**Website:** [www.jwc.nato.int](http://www.jwc.nato.int)

2. Joint Warfare Centre will directly e-mail this IFIB to all potential bidders and will post the tender documents on the Web site above. Firms that have already been identified are listed in the annex. You are hereby invited to nominate by email and before **29 Mar 2019**, the name, full address, Point of Contact, telephone, and e-mail address, of other potential bidders established within your country. This and any other correspondence hereto is to be addressed to:

**JOINT WARFARE CENTRE**
BUDFIN – Purchasing and Contracting Office
Attn: MSgt Julie Hansen – Contracting Superintendent
PO BOX 8080, 4068 Stavanger, Norway
Tel: +47 52 87 92 94
Email: [julie.hansen@jwc.nato.int](mailto:julie.hansen@jwc.nato.int) or [pcs@jwc.nato.int](mailto:pcs@jwc.nato.int)

[Signature]

Kjetil Sand
NATO Civ, A3
Chief Purchasing & Contracting
Joint Warfare Centre
ANNEX: List of Potential Bidders already identified by Joint Warfare Centre

<table>
<thead>
<tr>
<th>Company</th>
<th>Address</th>
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| Oakas                                        | 42, Brook Street  
London, W1  
United Kingdom                               |
| Cadence Consultancy Limited                  | Kemp House, 152 City Road  
London EC1 V2NX  
United Kingdom                                |
| Eurocity                                     | Rue Marie de Bourgogne 52  
B-1000 Brussels, Belgium                     |
| GGR Training Limited                         | Unit 39, Teignbridge, Business Centre  
Cavalier Road, Heathfield, Newton Abbot  
Devon TQ 12 6TZ England                       |
| Comprehensive Training Solutions, DA         | Postboks 6537  
Gausel, Stavanger, Norway                    |
| Dr DM d.o.o.                                 | Rojceva street 24  
1000 Ljubljana  
Slovenia                                       |
| International Solutions Group, Limited       | 100 Hope Mills Road  
Fayetteville, NC 28304                        |