



**JOINT WARFARE CENTRE**

Postbox 8080  
N-4068 Stavanger, Norway  
Telephone



**TO:** BC's Distribution List for Invitation for International Bidding (IFIB)

**DATE:** 10 MAY 2021

**SUBJECT:** Notification of Intent to issue an Invitation for International Bidding (IFIB) for the 360-Degree Exercise Environment Development & Delivery Support Contract for the Joint Warfare Centre (JWC), Stavanger, Norway.

1. In accordance with the stipulations of the Bi-SC Procurement Directive 60-70, Annex C, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release:

**IFIB Reference:** ACT-JWC-21-64

**Title of IFIB:** 360- Degree Exercise Environment Development & Delivery Support Contract

**Requirement:** JWC is seeking contracted service support to fulfill its requirement for Baseline Functional and Capability Support for Exercise Setting/ Scenario Production – both on and off site. The services include both routine operations and surge requirements.

**Type of Contract:** Firm Fixed Price (FFP), Multiple Award Contract, IDIQ (Indefinite Delivery Indefinite Quantity)

**Period of Performance:** Base Ordering Period: 01 Dec 2021(Estimated Contract Award Date) – 31 Dec 2022

Option Ordering Periods: 01 Jan 2023 - 31 Dec 2023  
01 Jan 2024- 31 Dec 2024  
01 Jan 2025 - 31 Dec 2025  
01 Jan 2026 - 30 Nov 2026

**Bidding Procedure:** Sealed Bidding (Three Envelopes) – Technically Compliant Lowest Price International Competitive Bidding

**Funding:** Estimated magnitude of award: Approx. 80-100 Million NOK over a possible 5 year ordering period. Subject to funding: Military Budget

**Classification:** NATO UNCLASSIFIED

**Issue Date:** June 2021, (target date).

**Bid Closing Date:** Sept 2021, (target date)

**Eligibility:** Governmental or Commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations and (3) that provide the funding for the aforementioned requirement. Companies which have performed similar contracts within the last three years substantially similar in scope to the requirement described in the solicitation. Contractor personnel performing services under the contract must be citizens of a NATO nation and have appropriate professional training and experience in a related field(s).

**Delivery location(s):** Stavanger, Norway

**Partial bidding:** Partial Bidding is authorised.

**Website:** [www.jwc.nato.int](http://www.jwc.nato.int)

2. Joint Warfare Centre will directly e-mail this IFIB to all potential bidders and will post the tender documents on the Web site above. You are hereby invited to continue to nominate any additional companies by email and before **11 June 2019**, the name, full address, Point of Contact, telephone, and e-mail address, of other potential bidders established within your country. This and any other correspondence hereto is to be addressed to:

JOINT WARFARE CENTRE  
BUDFIN – Purchasing and Contracting Office  
Attn: MSgt Julie Hansen – Contracting Officer  
PO BOX 8080, 4068 Stavanger, Norway  
Tel: +47 52 87 92 94  
Email: NATO UNCLASSIFIED [julie.hansen@jwc.nato.int](mailto:julie.hansen@jwc.nato.int) or [pcs@jwc.nato.int](mailto:pcs@jwc.nato.int)



Kjetil Sand  
NATO Civ, A3  
Chief Purchasing & Contracting  
Joint Warfare Centre

**ANNEX: List of Potential Bidders already identified by Joint Warfare Centre.**

-Companies listed in no particular order

1. Prescient Edge Corporation – USA
2. Vector Solutions, Inc – USA
3. ISG, Limited - USA
4. Mass Consultants Limited - UK
5. Soprasteria – Spain
6. Stilwell Technology and Robotics, LLC - USA
7. Rock Networks - CAN
8. Nova Systems – NOR
9. MCR Federal, LLC – USA
10. Resilience Advisors Ltd - UK
11. Airbus Defence and Space  
DOTMLPFI, Inc. - NOR
12. Soporte Industria – Spain
13. Prevailance Aerospace- US
14. Brevco Services - UK
15. Cisco Systems Belgium – BEL
16. Eurocity bvba - BEL
17. Ernst & Young Advisory Ltd. – HUN
18. RAND Europe- UK
19. MPT Consulting – USA
- 20 Comprehensive Training Solutions – NOR
21. Calian - CAN
22. Cadence Consultancy- UK
23. Dr. DM – SLO
24. Oakas – UK
25. Baltap Associates - DNK