

Questions and Answers IFIB-ACT-JWC-18-56 GEO - WEEK 39

Q1. In the conference you said that raster production has historically been out-sourced to NCIA. In the conference Powerpoint presentation it mentions minimising out-sourced production. Please confirm that this raster production is expected to be carried out by the GDO's and is not classed as 'unforeseen' requirements which would be carried out by the Providers surge capability.

A1. As described in the Bidders conference, in its previous iterations the JWC geo team managed out sourced production of all its raster requirements. Currently raster production is split between in-house capacity and NCIA. The expectation is that the raster production for existing requirements (e.g. FIKSO, OCASSUS & SKOLKAN) will be undertaken by the GDO with additional or unforeseen requirements falling under the surge capability.

It is important to highlight that the team will have access to and ability to exploit NATO's geospatial holdings as a foundation to satisfy JWC's raster requirements, for example raster production over a NATO nation would not be expected to require changing from the existing (real world) holding. Thus, would only need to be managed and provided as a service.

Q2. Could the JWC extend the period for questions to 11 Oct 19. This still allows for more than 2 weeks from the closing date and will ensure that there is a maximum opportunity for suppliers to seek clarifications? The questions and answers from the Bidders conference have only just been posted and these will generate further questions as well?

A2. Unfortunately, we are unable to extend the clarification period at this time for mission reasons.

Q3. Part III of the original documentation referred to an Annex C-2 in the "Tasked Travel" Section. You have confirmed that this was an error and issued updated IFIB documentation; however, the updated documentation includes an incomplete sentence in Part III para 2.2.2.2 as it pertains to off-site work. Please confirm whether the rest of the sentence was supposed to be there or whether the entire sentence was meant to be removed.

A3. You are correct. The sentence originally stated "The off-site rate is for remote work". The Amended version states "The off-site", and the end of the sentence was accidentally deleted. This will be corrected to read "The off-site rate is for remote work".

Q4. With regards to "Tasked Travel" what examples can you provide of "Tasked Travel" as they pertain to this IFIB?

A4. Tasked travel would be a new requirement (bilaterally agreed) that would have a need for the contractor to fly either into or out of JWC if in JWC's best interest and agreed with the contractor. (For example: Travel to represent JWC at NATO level meetings)

Q5. Answers to bidder's questions 17 September includes the following statement from JWC: "2. Part III Page 7 of the solicitation speaks to the "C-2" form. It should be listed as "C-1 – Production Surge Rates" in Paragraph 2.2.2.2. where it discusses Tasked Travel." Does this mean that all Surge Work On-Site is considered "Tasked Travel" and thus eligible for JWC funding for the flights?

A5. If a separate task order is bilaterally agreed, and created for Surge Work on-site or off-site, then yes, the flight ticket would be eligible to be paid by JWC in accordance with SOW 2.2.2.3. This is for surge work only.

Q6. What examples can the JWC provide of where "Provider Travel" applies in this IFIB if the deliverable in this contract is a capability as outlined in the answers to bidder's questions from the bidder's conference and considering the question above?

A6. Provider travel (in SOW 2.2.2.1) is described as solely determined by the Provider to ensure a successful provision of a deliverable. Contractors may or may not have provider travel expenses. If a contractor were to fly someone with specialist capabilities to come work at JWC, this would be a good example of provider travel. However, a contractor could possibly also do this remotely. The contractor will have to decide for themselves, the best way to utilize their specialists when the need arises.

Another example is the company choosing to employ a contractor who is residing outside Norway and travelling into Stavanger to deliver elements of the outputs.

Q7. Please clarify your answers to questions 12, 13 and 14 of the 17 September answers to questions. Answer 12 confirms that the deliverable is a capability to be priced per work unit and per option year. Answer 13 suggests that quantity or scale of production is a pricing consideration, which would run counter to basing a price on the capability. We believe that you are looking for the capability. Please confirm.

A7. The questions and answers you refer to are listed below for reference. Question 12 doesn't discuss work units, because the GDO capabilities and skillsets are not asked to be explicitly quantity or work unit

costed. Contractors must decide for themselves what their overall bid price will be for the capability. Pricing on the C-1 form is listed by GDO, and Base year/Option Years. The only work unit price that is requested are the "Production Surge rates for GDO 1 (on-site and off-site). The surge rates are used for bidding purposes but may or may not be utilized depending on whether there is any surge needed during the course of this contract. They are evaluated (as listed in the Solicitation Instructions) for contract award in conjunction with overall bid pricing, in order to ensure reasonable pricing. How a contractor determines their overall bidding costs are individualized, as there are many flexible options for both on-site and off-site work.

Q12. This is a Firm Fixed Price Deliverable Contract. Is the deliverable the capability?

A12. Yes, it's a capability and skillset to produce with efficiency.

Q13. Surely, Quantity of Deliverables does come into it?

A13. It does, but it won't scale in the way you'd expect. And that's why we did it by skillset and capability and not product. Otherwise, all the answers would be binary.

Q14. In the future plan, is the surge element only for things that aren't foreseen?

A14. Yes.

Q8. Answer 14 states that Surge work is for things that are not foreseen. Did you mean that surge work was for things not foreseen and to address the quantity or scale of production beyond the basic capability?

A8. No, Surge work is for bilaterally agreed separate projects for GDO 1 capabilities that were not originally anticipated but still make sense to do in relation to the contract. A contracting officer makes a determination anytime a modification or additional task order is cut off a contract in order to ensure it is the right vehicle in which to procure this new requirement. If the new project makes sense to do as a separate contract, a contracting officer may also choose a different approach.

Q9. Please confirm what you are looking for in Question 1 of Annex B-1 as it pertains to "internal work structures and main processes"? Are you referring to a description of internal quality assurance and management processes?

A9. As described in the B-1 form, each answer must be a thorough description of the contractor's internal work structures and main processes and procedures in order to meet the capabilities described in the SOW for this contract in order to receive a passing score. Internal quality assurance and management processes would likely be included, but overall the response must display adequate compliance with and understanding of the requirement in relation to the question asked.