



NORTH ATLANTIC TREATY ORGANISATION
JOINT WARFARE CENTRE



EIKESETVEIEN 29 – PB 8080 – 4068 STAVANGER – NORWAY

TO: BC's Distribution List for International Competitive Bidding

DATE: 21-March-2018

SUBJECT: Notification of Intent (NOI) to Issue an Invitation for International Bidding (IFIB) for the new FIKSO exercise setting and scenario development, production and delivery by Joint Warfare Centre (JWC), Stavanger, Norway.

1. In accordance with the stipulations of the Bi-SC procurement Directive 60-70, Annex B, the following information is provided on an Invitation for International Bidding (IFIB) that this headquarters has the intention to release.

IFIB Reference Number : ACT-JWC-18-33

Title of IFIB : Contracted deliverables in support of the new FIKSO exercise setting and scenario development, production and delivery.

Requirement : JWC is seeking contracted service support to fulfill its requirement for Exercise Setting / Scenario Production and delivery. Companies will be required to support Allied Command Transformation's and Allied Command Operations goal of developing, producing, and delivering a new exercise setting/scenario combination for joint operational-level exercises to support North Atlantic Treaty Organization's (NATO) collective training and exercise program. This setting and scenario is planned to be used for the first time in support of EX TRIDENT JUPITER 2019. In order to achieve this goal, contracted companies will contribute to the planning, development, and delivery of a new exercise setting/scenario combination that addresses relevant geo-strategic situations in accordance with JWC directives and direction.

Type of contract : Firm Fixed Price (FFP) Deliverables.

Period of Performance : Base Period: 01 October 2018 – 31 Dec 2018

Option Periods: (Twelve months): 01 January – 31 December 2019
(Four months): 01 January – 30 April 2020

Option terms are subject to annual review and granted extension.

Bidding Procedure : Sealed Bidding, Two-Envelope method – Best Value

Funding : Subject to funding: Military Budget,
(Estimated cumulative, 18 Million NOK if options used)

Classification : NATO UNCLASSIFIED

Issue Date : 25 April 2018, planned

Bid Closing Date : 08 June 2018, planned

Eligibility : Companies from all NATO member nations contributing to the financing of the budgets/requirements, which have performed similar contracts within the last three years substantially similar in scope to the requirement described in the solicitation. Contracted companies providing deliverables under the contract must employ citizens of a NATO nation, be able to obtain NATO Security Clearances for all personnel involved in the development, delivery and consultation, valid for the duration of the contract and have documented, evident and sustainable competence and capabilities relevant to the technical requirements aspects of the contract.

Delivery location(s) : Joint Warfare Centre, Stavanger, Norway

Partial bidding : Partial Bidding is authorized

Web site : www.jwc.nato.int

2. JWC will directly e-mail this IFIB to all potential bidders and will post the tender documents on the Web site above. Firms that have already been identified are listed in the annex. You are hereby invited to nominate, **by email or facsimile and before 25 April 2018** - the name, full address, Point of Contact, telephone and facsimile number, of other potential bidders established within your country. This and any other correspondence hereto is to be addressed to:

E-mail: pcs@jwc.nato.int or

**Joint Warfare Centre
Purchasing & Contract Section
Attn: Kjetil Sand, Chief Purchasing and Contracting
PO Box 8080
4068 STAVANGER**

NORWAY

Tel: +(47) 52 87 92 90



Kjetil Sand, A3, NATO CIV
Chief Purchasing and Contracting
Joint Warfare Centre

ANNEX: List of Potential Bidders already identified by Joint Warfare Centre

1. Comprehensive Training Solutions, DA
Postboks 6537
Gausel, Stavanger, Norway
2. Eurocity
Rue Marie de Bourgogne 52
B-1000 Brussels, Belgium
3. Oakas
42, Brook Street
London, W1
United Kingdom
4. Cadence Consultancy Limited
Kemp House, 152 City Road
London EC1 V2NX
United Kingdom
5. GGR Training Limited
Unit 39, Teignbridge, Business Centre
Cavalier Road, Heathfield, Newton Abbot
Devon TQ 12 6TZ England